



SOHAIL ZAMAN MUHAMMAD

INDUSTRIAL AUTOMATION ENGINEER , PRODUCTION AND MARKETTING EXPERT.

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PERSONAL SUMMARY

A versatile and professional Engineer with a commitment to and experience of developing various industries and an expert in product development and industrial setups/upgrade/renovation

/Installations and production development. Able to handle huge industrial facilities related to building material, sheet metal, metal processing /production plant/factories.

Have gained commercial experience during my service for the Industrial equipment, supplies organizations.

Expert level knowledge of international procurement for Industrial machinery /equipment/parts technologies .

Actively looking for a production lead & development position with a fast-paced and ambitious company that can utilize the fullest of my abilities

ACADEMIC QUALIFICATIONS

1987 – 1992 B.E ELECTRICAL 2:1
N.W.F.P University

Course modules:

INDUSTRIAL CONTROLS
DIGITAL ELECTRONICS
MACHINE BUILDING

WORK EXPERIENCE

National Industries Group. Kuwait

Production and tech lead Feb1993 – 2007

Gained valuable technical experience and also developed personal effectiveness in the field of production and engineering .

Duties:

- 1-production development
- 2-new product design
- 3-inventory control (for parts, components)
- 4-machinery/plant upgrades.
- 5-production and fault reporting .
- 6-industry related machinery/parts procurement (OEM ,ODM)
- 7-control a team of technicians/productions foremen and team.
- 8-Production cost control
- 9-recommendations for new machines or setups.

AREAS OF EXPERTISE

AUTOMATION STUDIO (HYDRAULICS)

SIMATICS SIEMENS (IND
CONTRLLS*PLC)

E DRAW (ELECTRICAL)

CNC DESIGN

INDUSTRIAL ROBOTICS

INDUSTRIAL INSTALLTIONS (BAUMER BERLIN)

REVERSE ENGINEERING
RHINO 3

Experience
20+ years

CAREER STATEMENT

"Everyday is improving my knowledge by continuing learning. Love to share my

Knowledge on

The world class A, technology, websites like cnczone ,control.com

and as a commentator engineer on the

World no:1 engineering website CR4 .

First Gulf Industrial Machinery & Equipment Supply Co.
2007-2010 Tech Lead and tech support for sales & costumers.

- 1-Technical assistance for the costumers and sales. In
The field of industrial setup/production setup/machinery
Requirements .
 - a-Offering the right machines /tools and consumables
For related products.
- 2-Equipment ,plant and machinery handling /installations
Training /service planning / servicing cost estimation .
Essential parts order
- 3-costumer complaint handling
- 4-team leadership by compiling them to company policy .
- 5-search of new suppliers and prices ,negotiation.

ATJ International for industrial machinery supplies .

2013-present same as above

My Projects:

- 1-Complete design of cnc plasma (ali al ghanim ind)
- 2-handling system (alusol subhan)
- 3-handling robot for powder coating(shamali & waris)
- 4-cylindrical grinding machine design (specialist oilfield engineers SOS)
- 5-cnc plasma design and cad-cam interfacing (al kazema hvac)
- 6-mario reboldi press brake redesign (masharia center.
- 7-design of sliding bed car carrier for sports cars(masharia center co.

And many other projects and **REFERENCES**

Available on request .

Procurement experience :

- Proven negotiating skills
- Experience contracting for non production procurement.
- Ability to work independently and in a team environment
- Ability to adapt to changing priorities and handling both routine and complex supplier management duties
- Excellent interpersonal and analytical skills, as well as strong written and verbal communication
- Flexible and energetic and able to work different tasks at the same time
- Intermediate to computer skills and proficiency with MS Office including MS Word and, MS Excel
- Self-starter with a positive attitude, high ethics, and ability to work within a time-constrained environment
- Strong written, oral, presentation and interpersonal communication skills and fluent English and Arabic
- Ability to work with people at all levels of the organization .
- Contract formation experience, and experience establishing contracts with foreign suppliers .

ADDITIONAL SKILLS .

1-advanced reverse engineering

2-machine design

Personality :

Having a flexible approach and positive attitude.

Highly motivated and organized.

Able to explain technical data to non technical colleagues.

- Have good technical and analytical skills.
 - Ability to ensured projects run to schedule and budget..
- Experience of training and mentoring junior and new staff.

PERSONAL:

Driving license: YES

Nationality: PAKISTANI

D.O.B 14/10/1969

Languages: ENGLISH , ARABIC ,URDU ,PUNJABI

Salary drawing:

KWD 700 +commission

Active contributor to bayt.com

Commentator on cr4 engineering website.

Cnc forum

Automation.com

PERSONAL SKILLS

Attention to detail

Tactful and articulate

Problem solving

Team Leader

Planning strategically

Able to identify critical issues

Excellent organizational skills